

## **Historic, archived document**

Do not assume content reflects current scientific knowledge, policies, or practices.



62.03

# RETAIL PRICE LIST

★ ★ 1939 ★ ★



LIBRARY  
RECORDS  
AUG 26 1939  
DEPARTMENT OF AGRICULTURE

## Roy F. Wilcox & Co.





# Roy F. Wilcox & Co.

M O N T E B E L L O ,     C A L I F O R N I A  
(Los Angeles County)

ANgeles 4221

Montebello 100

---

WHOLESALE GROWERS OF

PALMS, BAY TREES  
LANDSCAPE and  
DECORATIVE PLANTS



Buy in quantity and profit  
by our liberal discounts

---

SPECIALIZED DECORATIVE PLANT LIST ON BACK PAGES

---

YET

1837

11



F. K. Wilcox



Roy F. Wilcox



T. E. Edwards

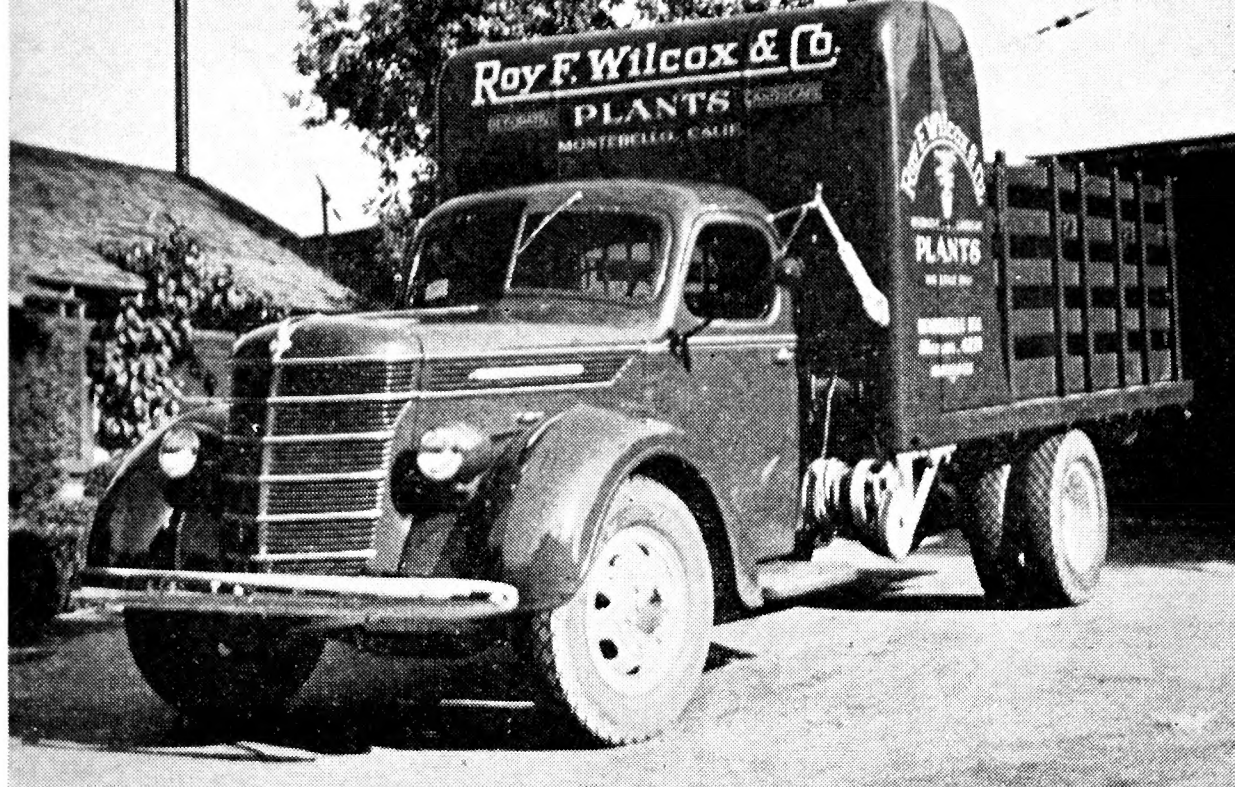
## 20th Anniversary Greetings

Just happiness  
Is the goal for all of us.  
May our friendliness and good will  
For your success  
Help cheer you towards  
Continued progress.

*L. F. Wilcox*







One of several pieces of our delivery equipment which assures you  
of quick dependable service.

## NURSERY LIST

<b>Abelia grandiflora</b>	Each	10	100
BB 2-3' .....	1.70	1.50	1.40
" 3-4' .....	2.00	1.80	1.70
" 4-5' .....	2.70	2.50	2.30
<b>Acacia Baileyana</b>			
5 gal. 5-6' .....	1.80	1.60	1.50
" " 6-8' .....	2.00	1.80	1.70
" <b>floribunda</b>			
5 gal. 6-8' .....	2.00	1.80	1.70
" " 8-10' .....	2.20	2.00	1.90
" " 10-12' .....	2.50	2.30	2.20
" <b>latifolia</b>			
5 gal. 2-3' .....	1.70	1.50	1.40
" " 3-4' .....	1.90	1.70	1.60
" " 5-6' .....	2.20	2.00	1.90
" " 6-8' .....	2.40	2.20	2.00
" <b>saligna</b>			
5 gal. 8-10' .....	2.20	2.00	1.90
" <b>sideroxylon</b>			
5 gal. 6-8' .....	2.00	1.80	1.70
<b>Acocanthera spectabilis</b>			
BB 15-18" .....	2.20	2.00	1.90
<b>Aleppo pine (see Pinus)</b>			
<b>Alsophila ferns</b>			
5 gal. heavy .....	3.30	3.00	
20 inch jap. tub 5-6' tall 6-8' spread 7' overall .....	45.00		

<b>Araucaria bidwilli</b>	Each	10	100
3 gal. 18-24" .....	1.70	1.50	1.40
" " 2-3' .....	1.90	1.70	1.60
boxed 8-10' .....	18.00		
" 10-12' .....	27.00-31.50		
" 12-14' .....	31.50-45.00		
" 14-16' .....	45.00-55.00		
" 16-18' .....	55.00-60.00		

**Arbor vitae (see Thuya)****Arbutus unedo (strawberry tree)**

BB 18-24" .....	2.00	1.80	1.70
" 2-2½' .....	2.20	2.00	1.90
" 2½-3' .....	2.50	2.30	2.10
" 3-4' .....	3.80	3.50	
" 4-5' .....	4.80	4.50	
" 5-6' .....	6.00	5.50	

**Arizona cypress (see Cupressus)****Aster fruticosus**

BB 12-15" spread .....	1.70	1.50	1.40
" 15-18" " .....	1.90	1.70	1.60
" 18-24" " .....	2.20	2.00	1.90

**Avocado (Established)**

Anaheim 16" box .....	13.50		
Fuerte 18" " .....	17.50		
Leucadia 20" " .....	25.00		
Nabal 22" " .....	30.00		
Puebla 24" " .....	35.00		
Ryan 26" " .....	40.00		
32" " .....	60.00		

**Bauhinia purpurea (Orchid tree)**

BB 6' stem, 8-10' high, 3-4' spd. 10.00

**Bay tree (See Laurus)****Beaucarnea recurvata tuberculata**

BB 2-3' .....	4.30	4.00	3.80
" 3-4' .....	6.00	5.50	5.00
" 4-5' .....	10.00		

**Beaumontia grandiflora**

5 gal. heavy 5-6' trellis .....	3.30	3.00	2.80
" " " 6-8' " .....	4.30	4.00	3.80
field grown 8-10' BB .....	5.30	5.00	4.80

**Beloperone guttata**

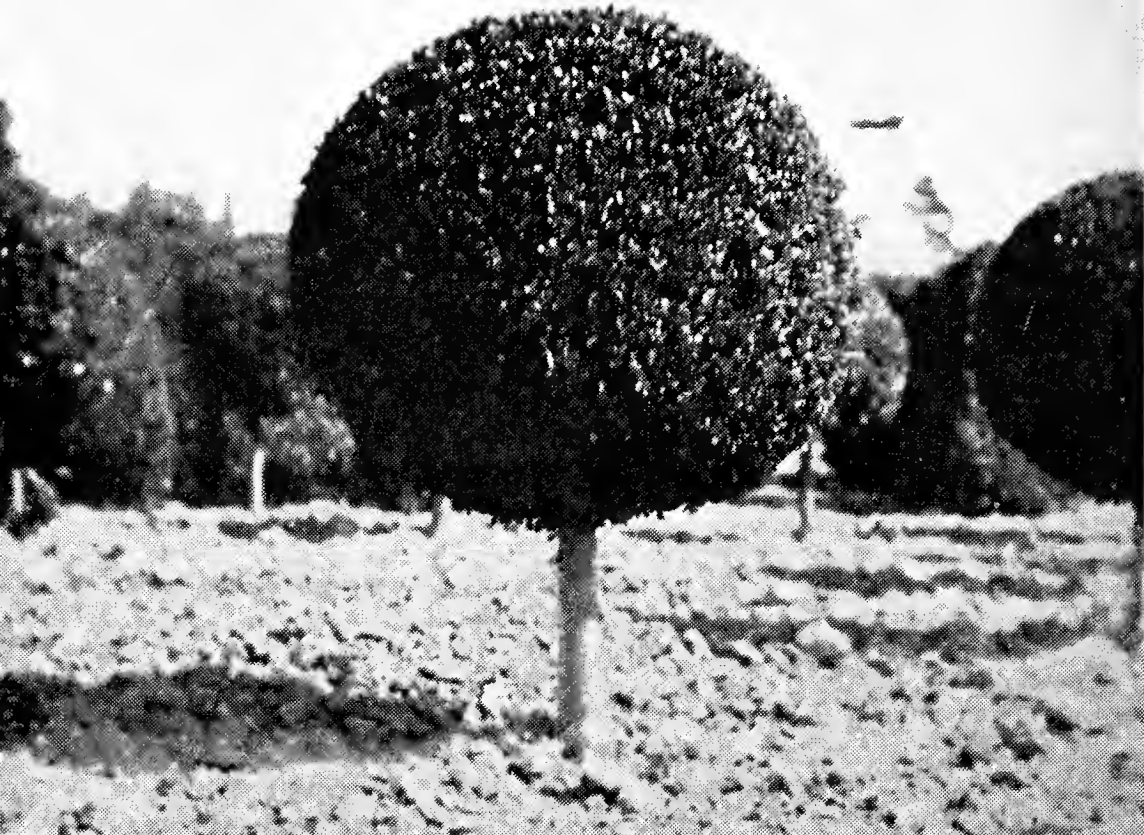
BB 18-24" .....	1.80	1.60	1.50
" 2-3' .....	2.00	1.80	1.70

Susie—"I can't marry him, Mother. He is an atheist and doesn't believe there is a hell."

Maw—"Marry him, my dear, and between us we'll convince him he is wrong."—U.S.S. Reina Mercedes Galleon.

	Each	10	100
<b>Bignonia cherere</b> (red trumpet vine)			
5 gal. heavy 6' staked.....	2.00	1.80	1.70
5 gal. heavy 5-6' on trellis..	2.70	2.50	2.30
field grown heavy 6-8' BB..	4.30	4.00	3.80
" <b>tweediana (yellow trumpet vine)</b>			
1 gal.....	.60	.50	.45
5 gal. heavy 5-6' on trellis..	2.70	2.50	2.30
field grown BB.....	3.80	3.50	3.30
" <b>venusta (flame vine)</b>			
5 gal. staked.....	2.00	1.80	1.70
5 gal. on trellis .....	2.70	2.50	2.30
" <b>violacea (painted trumpet vine)</b>			
5 gal. heavy 3-4' staked.....	2.70	2.50	2.30
Field grown 4' BB.....	4.30	4.00	3.80
LT on trellis.....	7.00		
large cans on trellis.....	22.50		
<b>Blighia sapida</b>			
Boxed, 5-6' stem, 4-5'			
spread, 8-10' high....	22.50-27.00		
Boxed 5-6' stem, 6-8'			
spread, 12-14' high ..	27.00-45.00		
<b>Bottle tree (see Sterculia)</b>			
<b>Bougainvillea Crimson Lake</b>			
3" pot .....	.30	.27	.25
1 gal. ....	.60	.50	.45
5 gal. staked .....	2.70	2.50	2.30
LT on trellis .....	7.50	7.00	6.50
large cans on trellis.....	20.00		
18" boxes on trellis.....	22.50		
" <b>Praetorius</b>			
3" pot .....	.30	.27	.25
1 gal. ....	.60	.50	.45
5 gal. staked .....	2.70	2.50	2.30
5 gal. on trellis.....	4.30	4.00	3.80
LT on trellis .....	7.00	6.50	5.50
Large cans on trellis .....	20.00		
<b>Boxwood (see Buxus)</b>			
<b>Breath of Heaven (see Diosma)</b>			
<b>Brunfelsia floribunda</b>			
BB 18-24" .....	2.00	1.80	1.70
" 2-3' .....	2.50	2.30	2.10
" 3-4' .....	3.00	2.80	2.60

*Don't forget that low prices do not always indicate bargains. Often they indicate low quality. When prices are unusually low look for the reason.*



Boxwood standards are always good for entrances both as tubbed specimens or planted in the ground.

<b>Buxus microphylla japonica</b>	Each	10	100
bush BB 2-3' .....	2.70	2.50	2.30
globes BB 12-14" .....	3.30	3.00	2.80
"    " 14-16" .....	4.30	4.00	3.80
"    " 16-18" .....	5.30	5.00	4.80
"    " 18-20" .....	6.00		
"    " 24-26" .....	8.00		
"    " 30-32" .....	9.50		
"    " 32-34" .....	10.50		
"    " 34-36" .....	12.00		
hedge " 24".....per ft.	2.20	2.00	1.90
"    " 36"....."    "	3.30	3.00	2.80
"    " 44"....."    "	4.30	4.00	3.80
"    " 48"....."    "	5.30	5.00	4.80
"    1 gal. containers....	.70	.60	.50
pyramid BB 42-46".....	8.00		
"    " 48-54".....	12.00		
square pyramid BB 42-48" ..	10.00		
"    "    " 48-50" ..	12.00		
"    "    " 60"    ..	15.00		
standard BB 18" .....	5.00	4.80	
"    " 20-22" .....	7.50	7.20	
"    " 22-24" .....	8.50		
"    " 26-28" .....	11.50		
"    " 30" .....	12.50		
<b>Buxus suffruticosa</b>			
BB 10-12" .....	1.20	1.00	.90

<b>California Holly (see Photinia)</b>	Each	10	100
<b>Camphor officinalis</b>			
5 gal. 5-6' .....	2.00	1.80	1.70
<b>Canary Island pine (see Pinus)</b>			
<b>Carissa grandiflora (natal plum)</b>			
BB 18-24" .....	1.80	1.60	1.50
" 2-3' .....	2.20	2.00	1.90
" 3-4' .....	3.30	3.00	2.80
" 4-5' .....	4.30	4.00	
<b>Carob tree (see Ceratonia)</b>			
<b>Carolina cherry (see Prunus)</b>			
<b>Catalina " " "</b>			
<b>Catha edulis</b>			
BB 2-3' .....	2.20	2.00	1.90
" 3-4' .....	2.70	2.50	2.30
<b>Cedrus Atlantica glauca (grafted)</b>			
boxed 8-10' .....	27.00		
" 10-12' .....	31.50-45.00		
" 12-14' .....	57.50		
<b>" deodara</b>			
BB 3' .....	3.30	3.00	2.80
" 4' .....	4.30	4.00	3.80
" 5' .....	5.30	5.00	4.80
" 6' .....	6.30	6.00	
boxed 18-20' .....	45.00		
" 20-22' .....	50.00		
" 22-24' .....	57.50		
" 24-26' .....	65.00		
" 26-30' .....			
planted .....	135.00-200.00		
" 30-35' .....	200.00-300.00		
<b>" libani</b>			
boxed 12-14' .....	45.00		
" 14-16' .....	50.00		
" 16-18' .....	57.50		
" 18-20' .....	75.00		
" 20-26' .....	100.00		
" 26-30' .....			
planted .....	150.00-225.00		
" 30-35' .....			
planted .....	200.00-300.00		
<b>Ceratonia siliqua (Carob tree)</b>			
5 gal. ....	1.90	1.70	1.60
BB 7-8' high 2-2½' spread..	7.00	6.50	6.00
" 8-9' high 3-4' ..	9.00	8.50	8.00
" 9-10' high 4-5' ..	12.00	11.00	10.50
24" box 10-12' .....	27.00-31.50		
boxed 12-14' .....	31.50-47.50		
" 14-16' .....	47.50-67.50		

<b>Cercis canadensis (red bud)</b>	Each	10	100
18" box established.....	11.50		
<b>Chamaecyparis lawsoniana alumii</b>			
BB 15-18".....	2.00	1.80	1.70
" 18-24".....	3.00	2.80	
" 2-3'.....	3.80	3.50	
<b>Chamaerops excelsa (windmill palm)</b>			
BB 3-4'.....	5.30	5.00	4.80
" 4-5'.....	6.00	5.50	5.00
" 5-6'.....	7.50	7.00	
" 6-8'.....	10.00		
" 8-10'.....	13.50		
" 10-12'.....	17.50		
" 12-14'.....	20.00		
boxed 16-18'.....	31.50-45.00		
" established 16-18'....	45.00		
" established 18-20'....	57.00		
" established 20-22'....	72.50		
" established 22-24'....	82.50		
" <b>humilis</b>			
BB 3'.....	6.00	5.50	
" 4'.....	8.00	7.50	
" 5'.....	11.00		
<b>Choisya ternata</b>			
18-24" BB.....	2.30	2.10	2.00
2-3' .....	3.00	2.80	
<b>Citrus: Grapefruit</b>			
5' spread 6' high boxed.....	27.00		
5-6' " 7' " " .....	35.00		
" <b>Lemon</b>			
5' spread 6' high boxed.....	27.00		
6' " 7' " " .....	35.00		
7' " 8' " " .....	45.00		
" <b>Lime, Mexican</b>			
4-5' spread 5' high boxed..	27.00		
5' " 6' " " ..	35.00		
10' " 10' " " ..	75.00		
" <b>Limequat</b>			
3-4' BB.....	10.00		
4-5' " .....	15.00		
" <b>Tangelo</b>			
5' spread 5' high boxed....	22.50		
5' " 6' " " ....	27.00		
" <b>Valencias</b>			
6-7' sprd. 8-10' high boxed	50.00		
10-12' " 12-14' " " ..	125.00		

*Don't apologize for what you sell, or the price placed on it;  
that's just an admission that you think it's wrong.*



Our citrus is of the best selected varieties, grown especially for specimen landscape work.

<b>Cnorium tricornum</b>	Each	10	100
BB 18-24" spread.....	1.90	1.70	1.60
" 24-30" " .....	2.20	2.00	1.90
<b>Cocculus laurifolius</b>			
BB 2-3'.....	3.30	3.00	2.80
" 3-4'.....	3.80	3.50	3.30
" 4-5'.....	4.80	4.50	4.30
<b>Cocos arechavaletana</b>			
BB 10-12'.....	12.50		
" 12-14'.....	17.50		
boxed 14-16'.....	27.00		
" 16-18'.....	31.50-45.00		
" 18-20'.....	45.00-50.00		
" 20-22'.....	57.50		
" <b>australis</b>			
LT established 4-5' .....	6.50		
BB 4-5' .....	5.50	5.00	
" 5-6' .....	7.00	6.50	
" 6-8' .....	10.00		
" 8-10' .....	12.50		
" 10-12' .....	17.00		
" 12-14' .....	22.00		
" <b>plumosa</b>			
BB 5-6' .....	3.80	3.50	3.30
" 6-8' .....	5.30	5.00	4.80
" 8-10'.....	8.00	7.50	7.00
" 10-12' .....	10.00	9.50	9.00
" 12-14' .....	15.00	14.00	13.50
" 14-16' .....	22.50	20.00	19.00



<b>Cocos plumosa</b>	Each	10	100
" 16-18' .....	30.00		
" 18-20' .....	40.00		
boxed 20-25' .....	45.00		
<b>Coral tree (see Erythrina)</b>			
<b>Cordyline (see Dracaena)</b>			
<b>Cotoneaster francheti</b>			
BB 2-3' .....	1.70	1.50	1.30
" 3-4' .....	1.90	1.70	1.60
" 4-5' .....	2.20	2.00	1.90
" 5-6' .....	3.30	3.00	2.80
" <b>horizontalis</b> 5 gal. ....	2.00	1.80	1.70
" <b>mimosæfolia</b> LT heavy.....	3.80	3.50	3.30
" <b>pannosa</b>			
14" tub 36" stem 18-20"			
spread .....	6.00		
BB 2-3' .....	1.50	1.40	1.30
" 3-4' .....	1.70	1.50	1.40
" 4-5' .....	2.00	1.80	1.70
" 5-6' .....	2.50	2.20	2.00
" 6-8' .....	3.50	3.30	3.00
" 8-10' .....	5.00	4.60	4.40
" <b>parneyi</b>			
BB 2-3' .....	2.50	2.30	2.10
" 3-4' .....	3.00	2.80	2.60
" 4-5' .....	4.80	4.50	4.30
" 5-6' .....	6.50		
" 6-8' .....	8.50		
BT 3-4' .....	4.00	3.80	3.60
" 4-5' .....	5.50		
boxed 8-10' heavy.....	27.00-45.00		
" <b>Schneiderii</b>			
BB 2-3' .....	2.50	2.30	2.10
" 3-4' .....	3.00	2.80	2.60
<b>Cupressus Arizonica</b>			
1 gal. ....	.40	.35	
5 gal. ....	1.70	1.50	1.40
" <b>macrocarpa</b> (Monterey cypress)			
1 gal. ....	.40	.35	
" <b>sempervirens</b> (Italian cypress)			
BB 4-5' .....	2.70	2.50	2.30
" 5-6' .....	3.30	3.00	2.80
" 6-8' .....	4.80	4.50	4.30
" 12-14' .....	18.00	17.00	
boxed 14-16'.....	27.00		
" 16-18'.....	31.50		
" 18-20'.....	45.00		

*Never dispute the woman who says she has a model husband  
Webster says a model is a small imitation of the real thing.*



<b>Cycas revoluta (Sago palm)</b>	Each	10	100
(See Greenhouse List)			
<b>Cytisus battandieri (flannel tree)</b>			
std. BB 8-10' .....	15.00		
" boxed 8-10' .....	22.50		
" " 10-12' .....	27.00		
<b>Dasyllirion serratifolium</b>			
BB 2-3' .....	2.50	2.30	2.10
" 3-4' .....	3.00	2.80	2.60
" 4-5' .....	4.50	4.20	4.00
<b>Deodar (see Cedrus)</b>			
<b>Diosma alba</b>			
LT 18-24" spread .....	2.70	2.50	2.30
" <b>pulchrum (Coleonema)</b>			
BB 15-18" spread .....	1.70	1.50	1.40
" 2-3' " .....	2.50	2.30	2.10
" <b>Reevesii (Breath of Heaven)</b>			
BB 15-18" spread .....	1.70	1.50	1.40
" 18-24" " .....	2.20	2.00	1.90
" 3' " .....	3.30	3.00	2.80
<b>Dracaena draco</b>			
LT 4-5' .....	6.00		
cans 5-6' .....	7.50		
" <b>australis (Cordyline)</b>			
BB 4-5' .....	4.30	4.00	3.80
" 5-6' .....	6.00	5.50	
" 6-8' .....	10.00	9.50	
boxed 16-20' .....	45.00-75.00		
" 25' .....	75.00-135.00		

**Viburnum Suspensum**—one of the best of the medium sized shrubs.



Elms (see <i>Ulmus</i> )	Each	10	100
<b><i>Erica melanthera</i> (heather)</b>			
1 gal. ....	.50	.40	.35
<b><i>Erythrina caffra</i></b>			
5 gal. 3-4' .....	2.00	1.80	1.70
boxed 8-10' .....	45.00		
" 10-12' .....	57.50		
" 12-14' .....	75.00		
" <b><i>Crista galli</i> (coral tree)</b>			
5 gal. 2-3' .....	1.70	1.50	1.40
boxed .....	22.50-45.00		
<b><i>Eucalyptus Blakeleyi</i></b>			
5 gal. 5-6' .....	1.70	1.50	1.40
" " 6-8' .....	1.90	1.70	1.60
" " 8-10' .....	2.20	2.00	1.90
LT 8-10' .....	4.30	4.00	3.80
" <b><i>citriodora</i> (lemon gum)</b>			
5 gal. 6-8' .....	2.20	2.00	1.90
LT 7-8' .....	3.30	3.00	2.80
" 8-10' .....	4.30	4.00	3.80
" <b><i>corynocalyx</i> (sugar gum)</b>			
5 gal. 5-6' .....	1.70	1.50	1.40
" " 6-8' .....	1.90	1.70	1.60
18" box 12-14' .....	12.50		
" <b><i>ficifolia</i> (red flowering <i>Eucalyptus</i>)</b>			
5 gal. 5-6' .....	1.90	1.70	1.60
" <b><i>McArthurii</i></b>			
5 gal. 5-6' .....	1.70	1.50	1.40
" " 6-8' .....	1.90	1.70	1.60
" " 8-10' .....	2.20	2.00	1.90
" <b><i>polyanthemos</i> (red box)</b>			
5 gal. 5-6' .....	1.70	1.50	1.40
" " 6-8' .....	1.90	1.70	1.60
" " 8-10' .....	2.20	2.00	1.90
LT 10-12' .....	4.30	4.00	3.80
18" box 12-14' .....	12.50		
" <b><i>punctata</i></b>			
5 gal. 6-8' .....	1.90	1.70	1.60
" " 8-10' .....	2.20	2.00	1.90
" <b><i>rudis</i> (desert gum)</b>			
5 gal. 5-6' .....	1.70	1.50	1.40
" " 8-10' .....	2.20	2.00	1.90
LT 10-12' .....	4.30	4.00	3.80
18" box 12-14' .....	12.50		

Bobby—"Mama, what is a 'second-story man?'"

Mrs. Bungstarter—"Your father is one. If I don't believe his first story he always has another ready."

<b>Eucalyptus saligna</b>	Each	10	100
5 gal. 5-6'.....	1.70	1.50	1.40
" " 6-8'.....	1.90	1.70	1.60
" " 10-12'.....	2.40	2.20	2.00
<b>" sideroxylon rosea (iron bark)</b>			
5 gal. 5-6'.....	1.90	1.70	1.60
" " 6-8'.....	2.20	2.00	1.90
18" box 12-14'.....	12.50		
<b>" spathulata</b>			
5 gal. 3-4'.....	1.70	1.50	1.40
" " 5-6'.....	1.90	1.70	1.60
<b>" stricklandii</b>			
5 gal. 5-6'.....	1.70	1.50	1.40
" " 6-8'.....	1.90	1.70	1.60
<b>" tereticornis (slaty gum)</b>			
5 gal. 5-6'.....	1.70	1.50	1.40
" " 6-8'.....	1.90	1.70	1.60
" " 8-10'.....	2.20	2.00	1.90
" " 10-12'.....	2.40	2.20	2.00
LT 8-10'.....	4.30	4.00	3.80
<b>" viminalis (manna gum)</b>			
5 gal. 5-6'.....	1.70	1.50	1.40
" " 6-8'.....	1.90	1.70	1.60
LT 10-12'.....	4.30	4.00	3.80
18" box 12-14'.....	12.50		
<b>Espalier fruit trees</b>			
LT .....	10.00		
18" box .....	13.50		
<b>Eugenia hookeri bush</b>			
1 gal. ....	.50	.40	.35
Standard 14" tub, 42" stem, 26" cr. ....	10.00		
Standard 20" tub, 42" stem, 54-60" cr. ....	35.00		
<b>" myrtifolia bush</b>			
1 gal. ....	.50	.40	.35
5 " 5-6' .....	1.70	1.50	1.40
<b>" myrtifolia pyramid</b>			
14" tub 7-8' .....	14.50		
14" " 8-9' .....	18.50		
<b>" Smithii</b>			
5 gal. 3-4' .....	1.70	1.50	1.40

#### BILLBOARDS

*I think that I shall never see  
A billboard lovely as a tree  
Perhaps, unless the billboards fall,  
I'll never see a tree at all.*

<b>Euonymus aurea marginata</b>	Each	10	100
BB 12-15".....	1.20	1.00	.90
" 15-18".....	1.70	1.50	1.40
<b>" duc D'Anjou</b>			
BB 3-4'.....	2.50	2.30	2.10
" 4-5'.....	3.00	2.80	2.60
<b>" japonica</b>			
BB 12-15".....	1.20	1.00	.90
" 15-18".....	1.70	1.50	1.40
" 18-24".....	1.90	1.70	1.60
" 2-3'.....	2.20	2.00	1.90
" 3-4'.....	3.30	3.00	2.80
" 4-5'.....	4.30	4.00	3.80
" 5-6'.....	5.80	5.50	
" 6-8'.....	7.40	7.00	
" 8-10'.....	9.00		
<b>" japonica variegated (media picta)</b>			
18-24" BB.....	1.90	1.70	1.60
2-3' BB.....	2.20	2.00	1.90
<b>" silver queen</b>			
BB 12-15".....	1.20	1.00	.90
" 15-18".....	1.70	1.50	1.40
<b>Evergreen grape (see Vitis)</b>			
<b>Feijoa sellowiana (pineapple guava)</b>			
BB 18-24".....	1.80	1.60	1.50
" 2-3'.....	2.00	1.80	1.70
" 3-4'.....	2.50	2.30	2.10
" 4-5'.....	3.50	3.30	3.10

*Ficus microphylla* to be grown into specimen standards for tubs and larger trees.



<b>Ficus macrophylla bush</b>	Each	10	100
BB 3-4'.....	3.30	3.00	2.80
" 4-5'.....	4.40	4.00	3.80
" 5-6'.....	7.00		
" 6-8'.....	12.00		
" 8-10'.....	20.00		
boxed 10-12'.....	27.50		
<b>" macrophylla standard</b>			
BB 7-8' 2-2½' spread ....	10.00		
" 8-9' 2½-3' " ....	12.50		
" 9-10' 3-4' " ....	15.00		
" 10-12' 4-5' " ....	20.00		
boxed 12-14'.....	31.50-45.00		
" 14-16'.....	45.00-57.50		
" 16-18'.....	57.50-75.00		
" 18-20'.....	75.00-90.00		
" large specimen trees .....	125.00-400.00		
<b>" microphylla bush</b>			
BB 2-3'.....	2.30	2.00	1.80
" 3-4'.....	3.30	3.00	2.80
" 4-5'.....	4.40	4.00	3.80
" 5-6'.....	5.30	5.00	4.80
<b>" nitida</b>			
BB 15-18".....	1.80	1.60	1.50
" 18-24".....	2.20	2.00	1.90
" 2-3' .....	2.70	2.50	2.30
" 3-4' .....	3.30	3.00	2.80
" 4-5' .....	5.30	5.00	4.80
" 5-6' .....	7.50	7.00	
<b>Flannel tree (see Cytisus)</b>			
<b>Gardenia mystery</b>			
12-15" BB .....	1.70	1.50	1.40
15-18" " .....	2.20	2.00	1.90
<b>Genista fragrans (sweet or canary broom)</b>			
3-4' BB.....	2.20	2.00	1.90
4-5' " .....	3.30	3.00	
<b>Grevillea robusta (silk oak)</b>			
5 gal. 5-6'.....	1.70	1.50	1.40
" " 6-8'.....	1.90	1.70	1.60
boxed specimen trees..	57.50-75.00		
<b>Guava (see Psidium and Feijoa)</b>			

#### DARK PHILOSOPHY

"Hi, there, you; didn't you tell me you never got tired?"

"Dat's right, boss, Ah allus stops an' rests befo' Ah gets tiahd."—  
Santa Fe.

The hardest job of all is that of finding a soft job.

<b>Hardenbergia monophylla bush</b>	Each	10	100
2-3' BB .....	2.50	2.20	
4' " .....	4.00	3.80	
" <b>ovata rosea and alba</b>			
5 gal. on trellis.....	2.70	2.50	2.30
<b>Heather (see Erica)</b>			
<b>Hibiscus Agnes Gault</b>			
BB 2-3'.....	2.70	2.50	2.30
" 3-4'.....	3.80	3.50	3.30
" 4-5'.....	5.00	4.60	
" <b>Agnes Gault improved</b>			
BB 2-3'.....	2.70	2.50	2.30
" 3-4'.....	3.80	3.50	
" <b>orange and maroon</b>			
BB 2-3'.....	2.70	2.50	2.30
" 3-4'.....	3.80	3.50	3.30
" <b>peach blow</b>			
BB 2-3'.....	2.70	2.50	2.30
" 3-4'.....	3.80	3.50	3.30
" <b>Prince Takamoto</b>			
BB 18-24".....	2.20	2.00	1.90
" 2-3' .....	2.70	2.50	2.30
" <b>single red</b>			
BB 3-4'.....	3.80	3.50	3.30
" 4-5'.....	5.00	4.60	
<b>Holly (see Ilex and Photinia)</b>			
<b>Honeysuckle (see Lonicera)</b>			
<b>Hypericum moserianum</b>			
BB 18-24" spread.....	1.70	1.50	1.40
" 2-3' " .....	1.90	1.70	1.60
<b>Ilex cornuta (Chinese Holly)</b>			
BB 18-24".....	3.00	2.80	2.60
" 2-3' .....	5.00	4.80	4.60
" 3-4' .....	7.00	6.50	
" <b>latifolia</b> BB 2-3'.....	3.30	3.00	
<b>Incense cedar (see Libocedrus)</b>			
<b>Italian cypress (see Cupressus)</b>			
<b>Itea illicifolia</b>			
BB 18-24".....	2.40	2.20	2.00
" 2-3'.....	3.30	3.00	2.80
<b>Jacaranda mimosaeifolia</b>			
5 gal. 5-6'.....	1.70	1.50	1.40
" " 6-8'.....	2.00	1.80	1.70
" " 10-12' .....	2.40	2.20	2.00
BB 7-8' 2-2½' spread.....	6.00	5.50	5.00
" 8-9' 2½-3' " .....	8.00	7.50	7.00
" 9-10' 3-4' " .....	10.00	9.50	9.00
" 10-12' 4-5' " .....	13.50	12.50	12.00

<b>Jacaranda mimosæfolia</b>	Each	10	100
boxed 10-12'.....	18.00		
"    12-14' .....	22.50-31.50		
"    14-16' .....	31.50-45.00		
"    16-18' .....	45.00-75.00		
"    18-20' .....	57.50-85.00		
<b>Jasminum floridum</b>			
BB 2-3'.....	2.00	1.80	1.70
"    3-4'.....	2.20	2.00	1.90
" <b>gracillum</b>			
1 gal. ....	.60	.50	.45
18" box on trellis.....	22.50		
" <b>Grand Duke</b>			
BB 15-18".....	2.70	2.50	2.30
"    18-24".....	3.30	3.00	2.80
"    2-3' .....	4.30	4.00	3.80
"    3-4' .....	6.00	5.50	
" <b>grandiflorum</b>			
5 gal. heavy 5-6' staked.....	2.00	1.80	1.70
"    " on trellis .....	2.70	2.50	2.30
hvy. field grown 6' hvy. BB	5.30	5.00	4.80
18" box on trellis.....	22.50		
" <b>lucidum</b>			
1 gal. ....	.50	.40	.35
field grown 6-8' BB.....	5.30	5.00	4.80
" <b>primulinum</b>			
5 gal. on trellis .....	2.70	2.50	2.30
field grown heavy 8-10' BB	7.50		
LT on trellis .....	10.00		
18" box on trellis.....	22.50		
" <b>revolutum</b>			
5 gal. staked.....	2.00	1.80	1.70
"    " on trellis .....	2.70	2.50	2.30
" <b>stephaneuse</b>			
5 gal. staked .....	2.00	1.80	1.70
"    " on trellis .....	2.70	2.50	2.30
field grown 8-10' BB .....	7.50		
"    "    10-12' BB .....	10.00		
LT on trellis .....	10.00		
18" box on trellis.....	22.50		

#### EVOLUTION OF A MAN'S AMBITIONS

*To be a circus clown.*

*To be like dad.*

*To be a fireman.*

*To do something noble.*

*To get wealthy.*

*To make ends meet.*

*To get the old-age pension.—Santa Fe Magazine.*



A bird's eye view of an exceptionally fine block of Bay Trees.

<b>Juniperus Pfitzeriana</b>	Each	10	100
BB 15-18" spread.....	2.00	1.80	1.70
" 18-24" " .....	2.40	2.20	2.10
<b>" sabina tamariscifolia</b>			
1 gal. ....	.70	.60	.55
BB 15-18" spread.....	2.00	1.80	1.70
" 18-24" " .....	2.40	2.20	2.00
<b>Koelreuteria bippinata std.</b>			
BB 6' stem 3' spread			
8-9' overall .....	5.30	5.00	4.80
BB 6' stem 4' spread			
9-10' overall .....	7.50	7.00	6.50
BB 6' stem 5' spread			
10-12' overall .....	10.00	9.00	8.00
BB 6' stem 6' spread			
10-12' overall .....	12.50		
<b>Laurustinus (see Viburnum tinus)</b>			
<b>Laurus nobilis bush (Bay bush)</b>			
BB 3-4'.....	4.30	4.00	3.80
" 4-5'.....	5.30	5.00	4.80
" 5-6'.....	7.00	6.50	
" 6-8'.....	10.00	9.50	
" 8-10'.....	15.00		
<b>" pyramid</b>			
BB 4'.....	9.50		
" 5'.....	12.50		
" 6'.....	14.50		



<b>Laurus pyramid</b>	Each	10	100
" 7'.....	18.00		
" 8'.....	24.00		
" 9'.....	30.00		
" 10'.....	36.00		
" 12'.....	42.00		
<b>" nobilis standard (Bay tree)</b>			
14" tub, 40" stem,			
26" crown, 6½' overall....	15.00		
14" tub, 40" stem,			
28" crown, 6½' overall....	17.50		
14" tub, 40" stem,			
30" crown, 6½' overall....	20.00		
14" tub, 40" stem,			
32" crown, 6½' overall....	22.50		
16" tub, 40" stem,			
32" crown, 6½' overall....	25.00		
16" tub, 40" stem,			
34" crown, 6½' overall....	27.50		
16" tub, 40" stem,			
36" crown, 7' overall.....	30.00		
16" tub, 40" stem,			
38" crown, 7' overall.....	32.50		
18" tub, 40" stem,			
38" crown, 7' overall.....	35.00		
18" tub, 40" stem,			
40" crown, 7' overall.....	37.50		
20" tub, 38" stem,			
40" crown, 7' overall.....	40.00		
20" tub, 52" stem,			
44" crown, 8½' overall....	45.00		
22" tub, 60" stem,			
54" crown, 9½' overall....	47.50		
<b>Lavandula dentata (French Lavender)</b>			
1 gal. ....	.40	.30	.25
BB 15-18".....	1.40	1.20	1.00
" 18-24".....	1.70	1.50	1.40
<b>Lawson Cypress (see Chamaecyparis)</b>			
<b>Lemon guava</b>			
BB 18-24".....	1.70	1.50	1.40
" 2-3' .....	2.00	1.80	1.70
" 3-4' .....	2.50	2.30	2.10
" 4-5' .....	3.50	3.00	
" 5-6' .....	5.00	4.50	

*Go over your books to see what old customers have not ordered plants recently. Send them a letter. Some of the people who were not such free spenders a year or two ago now have money.*

<b>Leptospermum laevigatum</b> (Australian tea tree)	Each	10	100
BB 2-3'.....	2.00	1.90	1.70
" 3-4'.....	2.70	2.50	2.30
" 4-5'.....	3.30	3.00	
<b>" Reevesii</b>			
BB 18-24".....	2.80	2.50	2.30
" 2-2½'.....	3.20	3.00	2.80
" 2½-3'.....	4.00	3.80	
" 4'.....	6.00		
<b>Libocedrus decurrens (Incense cedar)</b>			
boxed 10-12'.....	27.00-45.00		
" 12-14'.....	45.00		
" 14-16'.....	45.00-57.00		
" 16-18'.....	57.00-65.00		
" 18-20'.....	65.00-85.00		
<b>Ligustrum Henryii</b>			
BB 18-24".....	1.80	1.60	1.50
" 2-3'.....	2.20	2.00	1.90
" 3-4'.....	3.30	3.00	2.80
<b>" ciliatum</b>			
BB 18-24".....	1.80	1.60	1.50
" 2-3'.....	2.20	2.00	1.90
<b>" nepalense</b>			
BB 18-24".....	1.80	1.60	1.50
" 2-3'.....	2.20	2.00	1.90
" 3-4'.....	3.00	2.80	2.60
<b>Lonicera aurea reticulata</b>			
5 gal. staked.....	1.80	1.70	1.60
" " on trellis.....	2.70	2.50	2.30
<b>" halliana (Hall's Honeysuckle)</b>			
5 gal. on trellis.....	2.70	2.50	2.30
<b>" heckrotti field grown</b>			
6' heavy BB.....	7.00		
<b>" hildebrandiana (Giant Honeysuckle)</b>			
5 gal. on trellis.....	4.30	4.00	3.80
18" box on trellis.....	25.00-30.00		
<b>" japonica purpurea</b>			
5 gal. on trellis.....	2.70	2.50	2.30
<b>" nitida</b>			
1 gal. ....	.40	.30	.25
BB 15-18".....	2.00	1.80	1.70
" 18-24".....	2.40	2.20	2.00
" 2-3'.....	3.30	3.00	2.80

*Junk Man—Any old beer bottles you'd like to sell, lady?*

*Old Maid—Do I look as though I drank beer?*

*Junk Man—Any vinegar bottles you'd like to sell?*

<b>Magnolia grandiflora</b>	Each	10	100
BB 7-8' 1½-2' spread.....	7.00	6.50	6.00
" 8-10' 2-2½' " .....	12.00	11.50	
" 10-12' 3-4' " .....	18.00		
boxed 10-12'.....	22.50		
" 12-14'.....	27.00-31.50		
" 14-16'.....	31.50-47.50		
" 16-18'.....	45.00-57.50		
" 18-20'.....	57.50-75.00		
<b>Mahonia illicifolia (Dwarf Oregon grape)</b>			
BB 15-18".....	2.20	2.00	1.90
" 18-24".....	2.70	2.50	2.30
" 2-3'.....	3.80	3.60	
<b>Mandevillea suaveolens (Chile Jasmine)</b>			
5 gal. on trellis.....	2.70	2.50	
<b>Melaleuca hypericifolia</b>			
BB 4-5'.....	2.50	2.30	2.10
" 6-8'.....	3.50	3.30	3.10
" <b>nesophila</b>			
BB 4-5'.....	3.00	2.80	2.60
" 5-6'.....	4.50	4.20	
" 6-8'.....	6.00	5.50	
<b>Monterey pine (see Pinus)</b>			
<b>Myrtus communis</b>			
BB 18-24".....	1.80	1.60	1.50
" 2-3' .....	2.20	2.00	1.90
" 3-4' .....	3.00	2.80	2.60
" 4-5' .....	4.00	3.80	3.60
" <b>microphylla compacta</b>			
BB 15-18" spread.....	1.70	1.50	1.40
" 18-24" " .....	2.00	1.80	1.70
" 2-3' " .....	3.00	2.80	2.60
" <b>mimosaeifolia</b>			
BB 10-12".....	1.80	1.60	1.50
<b>Nandina domestica</b>			
BB 18-24".....	1.80	1.70	1.60
" 2-3' .....	2.20	2.00	1.80
" 3-4' .....	3.30	3.00	
<b>Natal plum (see Carissa)</b>			
<b>Nerium (Oleander) double pink</b>			
BB 4-5'.....	3.30	3.00	2.80
" 5-6'.....	4.30	4.00	3.80
" 6-8'.....	5.30	5.00	4.80
" 8-10'.....	6.50	6.00	
" <b>flush white</b>			
BB 3-4'.....	2.50	2.30	2.10
" 4-5'.....	3.50	3.30	3.10
" 5-6'.....	4.80	4.50	4.30

<b>Nerium (Oleander) Mrs. Roeding</b>	Each	10	100
BB 2-3' spread .....	2.00	1.80	1.60
" 3-4' " .....	2.50	2.30	2.10
" 5-6' " .....	4.30	4.00	3.80
" 6-7' " .....	4.80	4.50	4.30
<b>" pure white</b>			
BB 2-3' .....	2.00	1.80	1.60
" 3-4' .....	2.50	2.30	2.10
" 4-5' .....	3.50	3.30	3.10
<b>" single red</b>			
BB 2-3' .....	2.00	1.80	1.60
" 3-4' .....	2.50	2.30	2.10
" 4-5' .....	3.50	3.30	3.10
<b>" variegated</b>			
BB 3-4' .....	1.90	1.70	1.60
" 4-5' .....	2.20	2.00	1.90
" 5-6' .....	3.00	2.80	2.60
" 6-8' .....	4.30	4.00	3.80
<b>New Zealand Flax (see Phormium)</b>			
<b>Oak (see Quercus)</b>			
<b>Olive (Olea) Mission and Manzanillo</b>			
BB 6-8' .....	10.00		
" 8-10' .....	12.00		
" 10-12' .....	14.50		
boxed 10-12' .....	22.50-27.00		
" 12-14' .....	31.50-45.00		
<b>Orchid tree (see Bauhinia)</b>			
<b>Oregon Grape (see Mahonia)</b>			
<b>Osmanthus fragrans</b>			
BB 18-24" .....	2.20	2.00	1.90
" 2-3' .....	3.00	2.80	2.60
<b>Oteheite orange</b>			
BB 12-15" spread .....	2.00	1.80	1.70
" 15-18" " .....	2.20	2.00	1.80
" 18-24" " .....	3.00	2.80	2.60
" 2-3' " .....	4.50	4.20	
" 3-4' " .....	6.00	5.50	
<b>Parkinsonia aculeata (Jerusalem thorn)</b>			
5 gal. 5-6' .....	1.70	1.50	1.40
" " 6-8' .....	1.90	1.70	1.60
" " 8-10' .....	2.20	2.00	1.90
" " 10-12' .....	2.70	2.50	2.30
<b>Peppers (see Schinus)</b>			

*If only half measures are exerted, one can hardly expect to receive full-measure results. This is true in the nursery as well as in the store.*

*Your face value, is a smile.*



Our many varieties of large shrubs like this *Pittosporum Undulatum* assures you of a good selection from which to choose.

<b>Persea Americana</b>		Each	10	100
BB	4-5'.....	4.40	4.00	3.80
"	5-6'.....	6.00	5.50	5.00
"	6-8'.....	8.50		
"	8-10'.....	12.50		
24" box	10-12'.....	27.00-35.00		
30"	" 12-14'.....	45.00		
36"	" 14-16'.....	57.50		
42"	" 16-18'.....	75.00		
<b>Philadelphus Mexicana</b>				
BB	2-3'.....	2.00	1.80	1.70
"	3-4'.....	2.70	2.50	2.30
"	4-5'.....	3.30	3.00	2.80
<b>Phoenix reclinata</b>				
BB	6-8'.....	10.00		
"	8-10'.....	15.00		
"	10-12'.....	20.00		
<b>Phormium tenax variegata (New Zealand Flax)</b>				
BB	2-3' .....	2.50	2.30	2.10
"	3-4' heavy.....	3.00	2.80	2.60
"	4-5 " .....	4.00	3.80	3.60
<b>Photinia serrulata nova</b>				
BB	18-24".....	2.20	2.00	1.90
"	2-3' .....	3.00	2.80	2.60
"	3-4' .....	4.00	3.80	3.60
<b>Pineapple guava (see Feijoa)</b>				

	Each	10	100
<b>Pinus canariensis (Canary Island Pine)</b>			
BB 5-6'.....	4.30	4.00	3.80
" 6-8'.....	6.50	6.00	5.80
" 8-10'.....	9.50	9.00	
" 12-14'.....	20.00		
boxed 12-14'.....	27.00		
" 14-16'.....	27.00-31.00		
" 16-18'.....	31.50-45.00		
" 18-20'.....	45.00-57.00		
" 20-24'.....	45.00-65.00		
" 24-28'.....	57.50-75.00		
" 28-32'.....	75.00-100.00		
<b>" halepensis (Aleppo pine)</b>			
BB 3-4'.....	2.70	2.50	2.30
" 4-5'.....	3.30	3.00	2.80
" 5-6'.....	4.30	4.00	3.80
" 6-8'.....	6.00	5.50	
" 8-10'.....	9.00		
" 10-12'.....	12.50		
" 12-14'.....	18.00		
boxed 26-30'.....	100.00-165.00		
" 30-35'.....	235.00		
<b>" insignis (Monterey Pine)</b>			
boxed 12-14'.....	27.00- 45.00		
" 14-16'.....	45.00- 57.50		
" 18-20'.....	57.50- 75.00		
" 20-24'.....	65.00- 85.00		
" 24-28'.....	85.00- 95.00		
" 28-32'.....	90.00-100.00		
" 32-36'.....	100.00-150.00		
" 36-40'.....	125.00-175.00		
<b>" pinea (Italian stone pine)</b>			
BB 2-3'.....	3.30	3.00	2.80
" 3-4'.....	4.30	4.00	3.80
" 4-5'.....	5.30	5.00	4.80
boxed 10-12'.....	50.00		
" 12-14'.....	60.00		
" 14-16'.....	72.50		
<b>Pittosporum crassifolium</b>			
5 gal. 2-3'.....	2.00	1.80	1.70
" " 3-4'.....	2.40	2.20	2.00
" " 4-5'.....	3.30	3.00	2.80
BB 4-5'.....	3.80	3.50	3.30
" 5-6'.....	5.00	4.80	4.60
" 6-8'.....	7.00	6.50	
" 8-10'.....	10.00	9.00	
Boxed 10-12'.....	27.00		

<b>Pittosporum eugenioides</b>	Each	10	100
BB 18-24".....	2.00	1.80	1.70
" 2-3'.....	2.20	2.00	1.90
" 3-4'.....	2.70	2.50	2.30
" 4-5'.....	3.80	3.50	3.30
" 5-6'.....	5.30	5.00	4.80
<b>" nigricans</b>			
BB 2-3'.....	2.00	1.80	1.70
" 3-4'.....	2.40	2.20	2.00
" 4-5'.....	3.20	3.00	2.80
" 5-6'.....	4.40	4.20	4.00
" 6-8'.....	6.20	6.00	
" 8-10'.....	11.50		
boxed specimens 9-10'.....	27.00		
30" box 10-12'.....	45.00		
30" " 12-14'.....	50.00		
<b>" phillyraeoides</b>			
BB 4-5'.....	3.80	3.50	3.30
" 5-6'.....	5.50	5.00	
" 6-8'.....	8.00	7.00	
boxed 8-10'.....	18.00		
" 10-12'.....	27.00		
30" box, 12-14' high, 6' spread .....	45.00		
<b>" rhombifolium bush</b>			
BB 3-4'.....	3.00	2.80	2.60
" 4-5'.....	4.00	3.80	3.60

A field of young *Pittosporum undulatum*, one of the best plants for specimen work or mass planting.



<b>Pittosporum rhombifolium bush</b>	Each	10	100
" 5-6'.....	6.00	5.50	
" 6-8'.....	8.00	7.50	
" 8-10'.....	12.00		
boxed 10-12'.....	18.00		
" 12-14'.....	27.00-31.50		
" 14-16'.....	31.50-45.00		
<b>" rhombifolium standard</b>			
BB 7-8' high, 3' spread.....	9.00	8.00	
BB 10-12' high, 4' spread....	15.00	13.50	
24" box, 10-12' high, 6'			
spread .....	27.00-31.50		
30" box, 6' spread, 12-14'			
high .....	45.00		
boxed, 7-8' spread, 14-16'			
high .....	45.00-57.50		
boxed, 8' spread, 16-18'			
high .....	57.00-65.00		
Boxed 18-20'.....	65.00-75.00		
" 20-22'.....	75.00-90.00		
<b>" Ralphii</b>			
BB 4-5'.....	4.30	4.00	3.80
" 5-6'.....	5.30	5.00	4.80
" 6-8'.....	7.00	6.50	
<b>" tobira bush</b>			
BB 18-24".....	2.00	1.80	1.70
" 2-3' .....	2.70	2.50	2.40
" 3-4' .....	3.80	3.50	3.30
" 4-5' .....	5.50	5.20	4.80
<b>" tobira standard</b>			
BB 40" stem, 24" cr, 5'			
overall .....	10.00		
BB 36" stem, 24" cr, 5'			
overall .....	10.00		
BB 40" stem, 26" cr, 5'			
overall .....	12.50		
BB 40" stem, 28" cr, 5'			
overall .....	15.00		
24" box, 36" stem, 48"			
crown 5' overall.....	42.50		

*Rastus*—"Did brudder Brown gib de bride away?"

*Sam*—"No sah! He's gwine let de groom fine dat out fuh his-se'f."—*Santa Fe Magazine*.

*When you think an unkind thing about someone, think several times before you say it.*





A fine block of *Pittosporum undulatum* trees, ideal for street planting or garden specimens.

<b>Pittosporum undulatum bush</b>	Each	10	100
BB 2-3'.....	2.20	2.00	1.90
" 3-4'.....	3.30	3.00	2.80
" 4-5'.....	4.80	4.50	4.30
" 5-6'.....	7.00	6.50	6.00
boxed 12-14'.....	45.00-57.00		
" 14-16'.....	57.50		
" 16-18'.....	75.00-100.00		
" 18-20'.....	80.00-135.00		
" 20-22'.....	165.00		
<b>" undulatum low standards</b>			
boxed 42" trunk 4-8' crown.....	price on request		
<b>" undulatum standard</b>			
2-3' spread 7-8' high BB.....	7.00	6.50	6.00
3'   "   8-9'   "   " .....	9.00	8.00	7.00
3-4'   "   6' trunk 9-10'			
high BB .....	12.50	11.00	10.00
4' spread 6' trunk 10-11' BB	14.00	12.50	11.50
BB 5' spread 6' trunk 11-12'	20.00		
5-6' spread 6' trunk 12-13'			
BB .....	24.00		
24" box 5-6' spread 6' trunk			
12-13' .....	27.00		
24" box 6-7' spread 6' trunk			
12-14' .....	30.00-40.00		
24" box 7-8' spread 6' trunk			
12-14' .....	40.00		

<b>Pittosporum undulatum standard</b>	Each	10	100
30" box 7-8' spread 6' trunk			
14-16' .....	45.00		
30" box 8-9' spread 6' trunk			
14-16' .....	50.00-57.50		
30" box 9-10' spread 6'			
trunk 16-18' .....	57.50-72.00		
36" box 10-12' spread 6'			
trunk 17-19' .....	75.00		
42" box 10-14' spread 6'			
trunk 20-22' .....	75.00-90.00		
(many trunks) boxed			
14-16' .....	45.00-57.50		
(many trunks) boxed			
16-18' .....	57.50-75.00		
(many trunks) boxed			
18-20' .....	75.00-100.00		
<b>" viridiflorum</b>			
BB 2-3' .....	2.70	2.50	2.40
" 3-4' .....	3.80	3.50	3.30
" 4-5' .....	5.30	5.00	4.80
" 5-6' .....	7.00		
" 6-8' .....	10.00		
<b>Podocarpus elongata</b>			
BB 4-5' .....	5.30	5.00	4.80
" 5-6' .....	7.00		
" 6-7' .....	9.00		
" 7-8' .....	11.00		
" 8-10' .....	15.00		
<b>" macrophylla</b>			
BB 5-6' .....	9.00		
" 6-7' .....	12.00		
" 7-8' .....	15.00		
" 8-9' .....	20.00		
14" tub 7-8' .....	17.50		
<b>Pomegranate (see Punica)</b>			
<b>Prunus Caroliniana (Carolina Cherry)</b>			
BB 2-3' .....	2.20	2.00	1.90
" 3-4' .....	2.70	2.50	2.30
" 4-5' .....	3.50	3.30	3.10
<b>" integrifolia (Catalina Cherry) bush</b>			
BB 2-3' .....	2.20	2.00	1.90
" 3-4' .....	2.70	2.50	2.30
" 4-5' .....	3.50	3.30	3.10

*It is the fellow with a "block head" who goes around with a chip on his shoulder.*

<b>Prunus integrifolia</b>	Each	10	100
<b>(Catalina Cherry) standard</b>			
BB 6-8'.....	7.00	6.50	6.00
" 8-10'.....	10.00	9.50	
boxed 10-12'.....	18.00-27.00		
" 12-14'.....	27.00-45.00		
" 14-16'.....	45.00-57.50		
" 16-18'.....	57.50-72.50		
<b>Psidium cattleianum (Strawberry guava)</b>			
BB 18-24" spread.....	1.80	1.60	1.50
" 2-3' ".....	2.20	2.00	1.90
" 3-4' ".....	3.30	3.00	2.80
<b>Punica nana (dwarf Pomegranate)</b>			
15-18" BB.....	2.00	1.80	1.70
<b>Pyracantha splendens</b>			
5 gal. 3-4'.....	1.80	1.60	1.50
<b>Quercus agrifolia (California Live Oak)</b>			
5 gal. 4-5'.....	2.20	2.00	1.90
" " 5-6'.....	2.40	2.20	2.00
boxed 8-10'.....	18.00-27.00		
" 10-12'.....	22.50-30.00		
" 12-14'.....	27.00-45.00		
" 14-16'.....	35.00-57.00		
" 16-18'.....	45.00-75.00		
" 18-20'.....	57.00-82.50		
" 20-22'.....	95.00-125.00		
<b>" suber (Cork Oak)</b>			
BB 8-10'.....	12.50		
" 10-12'.....	15.00		

Double row of Schinus Molle. A tree of this kind creates a finished effect on any landscape job.



<b>Red bud (see Cercis)</b>	Each	10	100
<b>Redwood (see Sequoia)</b>			
<b>Rhus integrifolia (Sour berry)</b>			
5 gal. 2-3'.....	1.90	1.70	1.60
" " 3-4'.....	2.20	2.00	1.90
" " 4-5'.....	2.70	2.50	2.40
" " 5-6'.....	3.30	3.00	2.80
" <b>ovata (Sugar bush)</b>			
5 gal. 4-5'.....	2.70	2.50	2.40
<b>Rubber (see Ficus)</b>			
<b>Sago palm (see Cycas)</b>			
<b>Schinus molle (Calif. pepper)</b>			
5 gal. 5-6'.....	1.70	1.50	1.40
" " 6-8'.....	1.90	1.70	1.60
" " 8-10'.....	2.20	2.00	1.90
LT 8-10'.....	4.30	4.00	3.80
BB 7-8'.....	4.50	4.30	4.10
" 8-10' 3-4' spread.....	7.00	6.50	6.00
" 10-12' 4-6' ".....	10.00	9.50	9.00
boxed 10-12'.....	27.00		
" 12-14'.....	27.00-45.00		
" 12-14' spread			
14-16' high....	45.00-57.50		
" 12-14' spread			
16-18' high....	57.50-75.00		
" 14-16' spread			
18-20' high....	75.00-90.00		
" <b>terebinthifolius (Brazilian pepper)</b>			
5 gal. 5-6'.....	1.70	1.50	1.40
" " 6-8'.....	1.90	1.70	1.60
" " 8-10'.....	2.20	2.00	1.90
BB 6' stem, 2-3' spread, 7-8'			
overall .....	7.00	6.50	6.00
BB 6' stem, 3-4' spread,			
8-10' overall .....	10.00	9.50	9.00
BB 6' stem, 4-5' spread,			
8-10' overall .....	12.50		
BB 6' stem, 5-6' spread,			
10-12' overall .....	15.00		
boxed 6' stem, 8' spread, 9'			
overall .....	27.00-35.00		
30" box, 6' stem, 9' spread,			
10-12' overall .....	45.00		
30" box, 6' stem, 11' spread,			
10-12' overall .....	55.00		

*St. Peter—"And here is your golden harp."*

*Newly Arrived American—"How much is the first payment?"—  
Exchange.*

<b>Sequoia gigantea</b>	Each	10	100
<b>(Giant Redwood)</b>			
BB 3-4'.....	6.00		
" 4-5'.....	8.00		
" <b>sempervirens (Calif. Redwood)</b>			
BB 3-4'.....	2.70	2.50	2.30
" 4-5'.....	3.80	3.50	3.30
" 5-6'.....	5.30	5.00	4.80
" 6-8'.....	6.80		
" 8-10'.....	9.00		
" 10-12'.....	12.00		
" 12-14'.....	16.00		
<b>Silk Oak (see Grevillea)</b>			
<b>Solandra guttata (cup of Gold)</b>			
5 gal. heavy.....	3.80	3.50	3.30
field grown 8' BB.....	7.00		
<b>Solanum wendlandi</b>			
5 gal. staked.....	2.00	1.80	1.70
" " on trellis.....	2.70	2.50	2.40
field grown 8' BB.....	7.00		
<b>Sour berry (see Rhus)</b>			
<b>Sugar bush (see Rhus)</b>			
<b>Spiraea Anthony Waterer</b>			
15-18" BB.....	1.90	1.70	1.60
" <b>double white</b>			
BB 3-4'.....	2.40	2.20	2.00
" <b>single white</b>			
BB 3-4'.....	2.40	2.20	2.00
<b>Strawberry tree (see Arbutus)</b>			
<b>Sterculia bidwilli</b>			
LT 12-14'.....	8.00		
" <b>diversifolia (bottle tree)</b>			
5 gal. 5-6'.....	2.00	1.80	1.70
" " 6-8'.....	2.50	2.30	2.10
<b>Stone pine (see Pinus)</b>			
<b>Strelitzia reginae</b>		Doz.	
2 1/4" pot.....		4.20	30.00
4" ".....		7.20	55.00
6" ".....	1.30		
10" tub.....	10.00		

*Too many people dispose of all their problems by saying "I'll take care of it next week."*

*Underselling is costing a tremendous figure in lost sales every day.*

*Prestige is an invaluable asset. It is attained only by consistent endeavor. Reliability is one of the foundation stones of prestige.*

<b>Sycamore California native</b>	Each	10	100
5 gal. 6-8'.....	2.20	2.00	1.90
" " 8-10'.....	2.40	2.20	2.00
boxed single tree			
14-16' .....	45.00-57.50		
boxed single tree			
16-18' .....	57.50-65.00		
boxed single tree			
18-20' .....	65.00-75.00		
boxed single tree			
20-24' .....	75.00-90.00		
boxed 3 tree clumps			
14-16' .....	45.00		
boxed 3 tree clumps			
16-18' .....	57.50		
boxed 3 tree clumps			
18-20' .....	75.00		
boxed 3 tree clumps			
20-24' .....	75.00-90.00		
18" box 14-16' single.....	15.00		
20" " 14-16' " .....	20.00		
24" " 16-18' " .....	27.00		
<b>Tecoma australis</b>			
5 gal. on trellis.....	2.70	2.50	2.40
" <b>jasminoides alba</b>			
5 gal. 3-5' heavy staked.....	2.00	1.80	1.70
" " on trellis.....	2.70	2.50	2.40
field grown 3-5' heavy BB..	7.50		
" <b>jasminoides rosea</b>			
5 gal. heavy 3-5'.....	2.00	1.80	1.70
" " on trellis .....	2.70	2.50	2.40
field grown 4' spread BB....	7.00		
<b>Ternstroemia japonica</b>			
BB 10-12" spread 12-15"			
high .....	2.00	1.80	1.60
<b>Thuja aurea nana</b>			
BB 12-15".....	1.70	1.50	1.40
" 15-18".....	2.00	1.80	1.70
" 4-5' .....	4.30	4.00	3.80
BT 3½'.....	4.80	4.50	4.30
" <b>beverlyensis</b>			
BB 2-3'.....	2.70	2.50	2.40
" 3-4'.....	3.30	3.00	2.80
boxed 15-18'.....	45.00		
<b>Tree fern (see Alsophila)</b>			

When a prospective buyer tells you he will "think it over" he has told you all he is going to do—nine times out of ten.



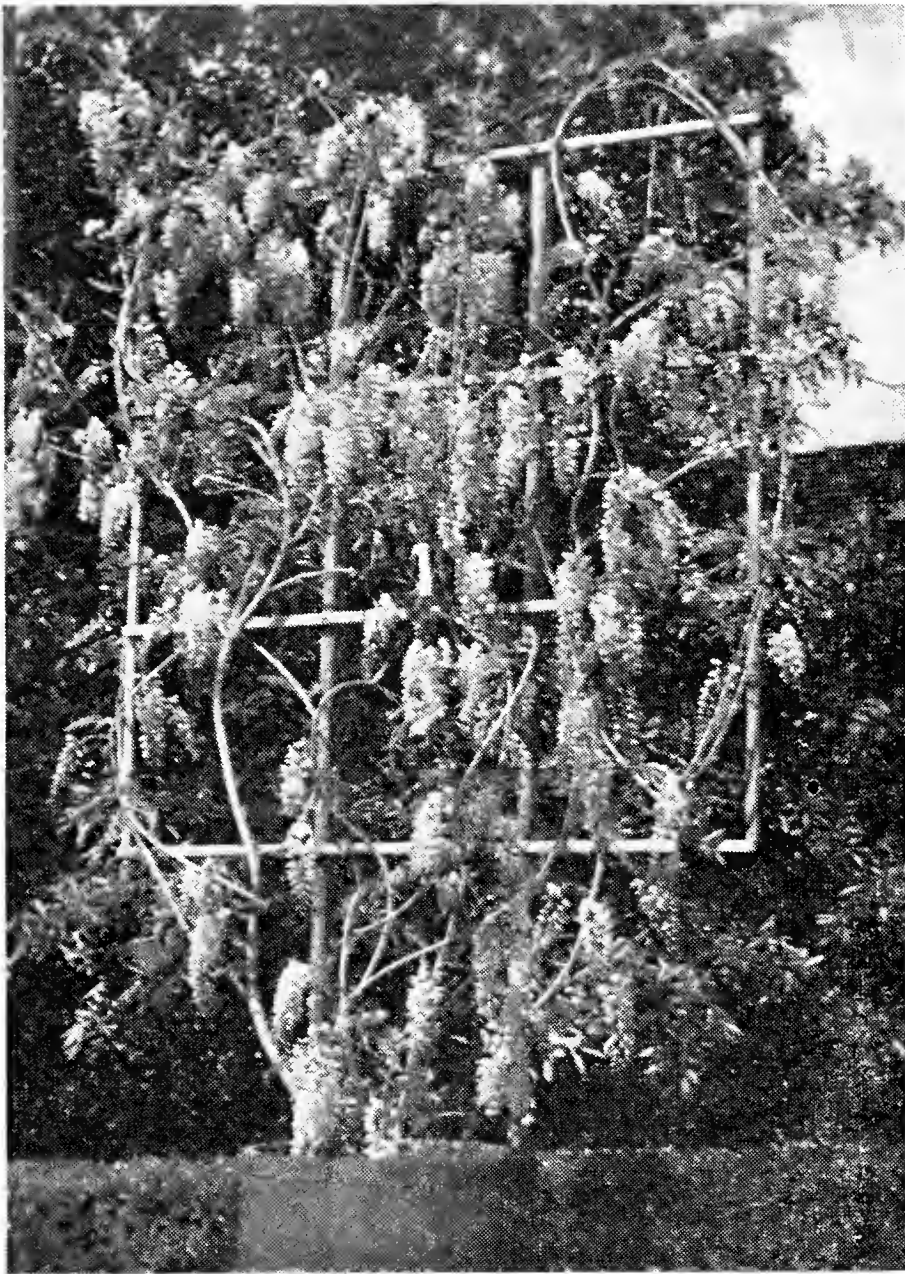
Our supply of *Ulmus parvifolia sempervirens* is practically unlimited and you can be assured of getting the true evergreen type grown from cuttings.

<b>Tricuspidaria dependens</b>	Each	10	100
BB 3-4' spread 8-10' high....	8.00	7.50	7.00
" 4-5' " 8-10' " ....	10.00	9.50	
" 5-6' " 8-10' " ....	12.50	11.00	
" 5-6' " 10-12' " ....	15.00		
<b>Ulmus parvifolia sempervirens (cuttings)</b>			
7-8' high 2-2½' spread BB..	10.00	9.50	9.00
18" box, 5-6' spread, 8-10' high .....	18.00		
20" box, 6-7' spread, 8-10' high .....	22.50		
24" box, 7-8' spread, 10-12' high .....	31.50		
30" box, 8-10' spread, 12-14' high .....	50.00-65.00		
36" box, 12' spread, 14-16' high .....	65.00-75.00		
12-14' spread, 16-18' high .....	75.00-90.00		
<b>" parvifolia (seedlings)</b>			
10-12' high, 7-8' spread .....	27.00-31.50		
12-14' high, 8-9' spread .....	45.00-65.00		
<b>Veronica buxifolia</b>			
BB 10-12" spread.....	1.80	1.60	1.50
" 15-18" " .....	2.20	2.00	1.90

<b>Viburnum Carlsii</b>	Each	10	100
BB 2-3'.....	4.00	3.80	3.50
" 3-4'.....	4.80	4.50	4.30
<b>" japonicum</b>			
2-3' BB.....	3.00	2.80	2.60
3-4' ".....	4.00	3.80	3.60
<b>" odoratissimum</b>			
BB 3-4'.....	4.00	3.80	
" 4-5'.....	6.50	6.00	
24" box 7-8' established.....	27.00		
<b>" sandankwa</b>			
BB 18-24".....	2.20	2.00	1.90
" 2-3'.....	3.00	2.80	2.60
" 3-4'.....	4.00	3.80	3.60
<b>" tinus (Laurestinus)</b>			
BB 3-4'.....	2.70	2.50	2.30
" 4-5'.....	3.20	3.00	2.80
" 5-6'.....	4.00	3.80	3.60
<b>Vitis capensis (Evergreen Grape)</b>			
5 gal. heavy 5-6' staked.....	2.00	1.80	1.70
" " on trellis.....	4.30	4.00	3.80
LT " ".....	7.50		
field grown 10' BB.....	10.00		
<b>" rhombifolium</b>			
1 gal.....	.60	.50	.40
<b>Washingtonia robusta</b>			
BB 3-4'.....	3.80	3.50	3.30
" 4-5'.....	5.00	4.80	4.60
" 5-6'.....	6.50	6.00	5.80
" 6-8'.....	8.50	8.00	7.50
" 8-10'.....	10.00	9.00	8.50
" 10-12'.....	17.50	15.00	
boxed 12-14'.....	31.50		
" 14-16'.....	45.00		
" 16-18'.....	57.50		
" 18-20'.....	65.00		
" 20-22'.....	82.50		
20" box established 8-10'....	22.50		
24" " " 10-12'....	30.00		
24" " " 12-14'....	37.50		
36" " " 16-18'....	57.50		
36" " " 18-20'....	65.00		
42" " " 20-24'....	100.00		
<b>Westringia</b>			
BB 18-24" spread.....	2.40	2.20	2.00
<b>Windmill palm (see Chamaerops)</b>			

*To make yours a paying business have it one with which it pays others to trade.*





We specialize in large specimen vines like the Wisteria above with many other varieties included.

---

<b>Wisteria multijuga</b>	Each
blue large cans on trellis.....	\$22.50
longissima in barrels on trellis.....	22.50
sinensis in barrels on trellis.....	22.50
alba in barrels on trellis.....	22.50
18" box on trellis.....	22.50

---

*Collect bills for holiday sales before the sentiment which prompted the plant gifts gets cold.*

---

*Promptness is a most profitable habit, whether it be in shipping orders or paying bills.*

---

*Too many young men want credit for more than they do, and accept credit for more than they can pay.*





# GREENHOUSE DECORATIVE PLANTS



GREENHOUSE  
DECORATIVE PLANTS



**Kentia forsteriana madeup 6" pot**  
Kentias are our leading specialty and we  
have large assortments of both single  
and madeup plants

<b>Kentia forsteriana single</b>			Each
4" pot	20-22"		\$ 1.00
5" "	28"		1.50
6" "	3'		2.50
6" "	3½-4'		3.00
7" tub	4'		5.50
12" "	7-8'	17.50-20.00	
14" "	9-10'	25.00	
22-24" tub	12-16'	110.00-125.00	
<b>Kentia forsteriana made-up</b>			
6" pot	30-36"		4.50
7" tub	3-3½'		7.50
7" "	4-4½'		10.00
8" "	5-5½'		15.00
8" "	6-6½'		16.50
10" "	6½-7'		20.00
10" "	8-9'		25.00
12" "	7-8'		30.00
12" "	8-9'		35.00
14" "	8-9'		45.00
16" "	9-10'		55.00

**Kentia forsteriana** madeup decorative grade

	Each
5" pot 20-22" .....	1.50
6" " 3' .....	3.00
7" " 4-4½' .....	5.00
8" " 5-5½' .....	7.00
8" tub 5½-6' .....	10.00
10" pot 6' .....	10.00
10" tub 6½-7' .....	13.00
10" " 7-8' .....	17.00
12" " 7½-8' .....	20.00

**Agglomena simplex** (Chinese evergreen)

2½" pot .....	4.80 doz.
3" " .....	7.20 "

**Anthericum goldianum**

2" pot .....	2.75 doz.	20.00 per C
3" " .....	4.00 "	30.00 " "

" **mandianum**

2" pot .....	2.75 "	20.00 " "
3" " .....	4.00 "	30.00 " "

**Anthurium spathiphyllum Clevelandii**

4" pot .....	12.00 "
5" " .....	18.00 "

**Aralia elegantissima**

3" pot .....	7.20 "	55.00 per C
4" " .....	15.00 "	

" **chabruri**

5" pot .....	18.00 "
--------------	---------

" **Guilfoylei**

2¼" pot .....	4.80 "
---------------	--------

**Araucaria gracilis**

4" pot .....	18.00 doz.
5" " .....	2.50 each
6" " .....	4.00 "

**Aspidistra lurida**

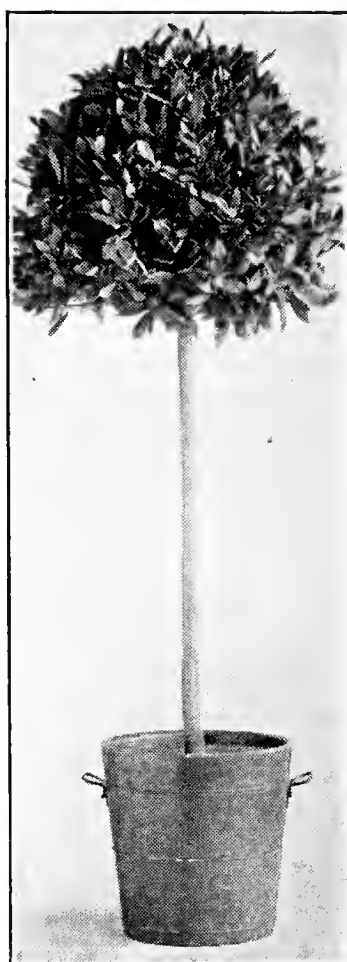
4" pot .....	12.00 doz.
5" " .....	24.00 "
6" " .....	2.50 each
7" " .....	3.50 "
8" " .....	5.00 "
10" " .....	7.00 "
12" " .....	10.00 "

**Aucuba crotonifolia**

3" pot .....	7.20 doz.
4" " .....	15.00 "

**Bay Tree (*Laurus nobilis*)**  
**Standard 14" tub size**

One of the finest of all the decorative plants for use out-of-doors. We recommend it particularly for entrances and other conspicuous places.



***Laurus nobilis* standard (Bay tree)**

14" tub, 40" stem, 26"	
crown, 6½' overall.....	15.00 each
14" tub, 40" stem, 28"	
crown, 6½' overall.....	17.50   "
14" tub, 40" stem, 30"	
crown, 6½' overall.....	20.00   "
14" tub, 40" stem, 32"	
crown, 6½' overall.....	22.50   "
16" tub, 40" stem, 32"	
crown, 6½' overall.....	25.00   "
16" tub, 40" stem, 34"	
crown, 6½' overall.....	27.50   "
16" tub, 40" stem, 36"	
crown, 7' overall.....	30.00   "
16" tub, 40" stem, 38"	
crown, 7' overall.....	32.50   "
18" tub, 40" stem, 38"	
crown, 7' overall.....	35.00   "
18" tub, 40" stem, 40"	
crown, 7' overall.....	37.50   "
20" tub, 38" stem, 40"	
crown, 7' overall.....	40.00   "
20" tub, 52" stem, 44"	
crown, 8½' overall.....	45.00   "
22" tub, 60" stem, 54"	
crown, 9½' overall.....	47.50   "

**Chamaerops humilis**

12" tub 2-2½'	8.50 each
14" " 2½'-3'	10.00 "
14" " 3-4'	12.50 "
16" " 5½'	15.00 "
16-18" tub 5½'-6'	20.00 "

**Cocos australis**

12" tub 4-5'	7.50 each
14" " 5-6'	10.00 "
16" " 6-8'	13.50 "

**Crotons assorted**

2½" pot	3.60 doz.	25.00 per C
3" "	6.00 "	40.00 " "
4" "	12.00 "	80.00 " "
5" "	1.50 each	
6" "	2.50 "	
7" "	4.00 "	
9" "	5.00 "	
10" " madeup	10.00 "	
12" " "	15.00 "	

**Croton Ramshorn, Reedii and Corkscrew**

2¼" pot	4.80 doz.	35.00 per C
3" "	7.20 "	50.00 " "
4" "	12.00 "	90.00 " "
5" "	2.00 each	
6" "	3.00 "	

**Cycas revoluta**

14" tub 2½'-3'	12.50 each
16" " 3-3½'	17.50 "

**Dieffenbachia assorted**

3" pot	7.20 doz.
4" "	12.00 "
5" "	2.00 each
6" "	3.00 "
7" "	5.00 "

**Dracaena godseffiana**

2½" pot	6.00 doz.
---------	-----------

**Dracaena**

fragrans	}	3" pot	7.20 doz.	50.00 per C
massangeana		4" "	12.00 "	80.00 " "
rothiana		5" "	1.50 each	
E. Andre		6" "	2.50 "	
red wing		7" "	4.00 "	
terminalis		8" "	6.50 "	
Lord Wolsley				
reds and fancy				
mixed				



**Dracaena massangeana madeup 12"  
tub size**

This plant in small sizes is used to great advantage for makeup work and also as an individual plant.

---

**Dracaena sanderiana**

2½" pot .....	4.80 doz.
3" " .....	7.20 "
<b>" warnecki and Longii</b>	
3" pot.....	12.00 doz.
4" " .....	18.00 "
5" " .....	2.50 each
6" " .....	3.50 "
7" " .....	5.00 "
" madeup 10" tub.....	12.00 each
" 12" " .....	15.00 "
" 14" " .....	20.00 "

**Eugenia hookerii standard**

14" tub, 42" stem, 26" cr....	10.00 each
20" " 42" " 54-60" " ....	35.00 "
<b>" myrtifolia bush</b>	
1 gal. ....	.50 "
5 " 5-6' .....	1.70 "
<b>" myrtifolia pyramid</b>	
14" tub 7-8' .....	14.50 "
14" " 8-9' .....	18.50 "



**Eranthemum atropurpureum and tricolor**

2 $\frac{1}{4}$ " pot .....	3.00 doz.
3" " .....	4.00 "

**Euphorbia splendens**

3" pot.....	6.00 "
4" " .....	7.50 "
5" " .....	10.00 "

**Ferns: Asplenium nidus avis**

3" pot.....	6.00 doz.	40.00 per C
4" " .....	12.00 "	80.00 " "
5" " .....	15.60 "	120.00 " "
6" " .....	2.00 each	
7" " .....	3.00 "	

**" Asplenium viva para**

3" pot.....	7.20 doz.
-------------	-----------

**" Pteris assorted**

2 $\frac{1}{4}$ " pot.....	3.60 "
3" " .....	4.80 "

**Ficus Doescherii**

5" pot.....	1.50 each
6" " .....	2.50 "

**" elastica and rubra**

4" pot.....	9.60 doz.	70.00 per C
5" " .....	15.60 "	120.00 " "
6" " .....	1.50 each	
6" " madeup .....	3.00 "	
7" " single .....	3.50 "	
10" " branched .....	6.00 "	
10" tub madeup .....	10.00 "	
12" " " .....	12.50 "	
14" " " .....	17.50 "	

**Ficus pandurata madeup  
10" tub size**

This large leafed rubber  
is very striking and  
should be used more  
where large plants are  
required.



**Ficus palmerii**

3" pot.....	8.50 doz.
4" " .....	12.00 "

**" pandurata**

5" pot.....	3.00 each
6" " .....	4.00 "
7" " .....	6.00 "
8" tub.....	8.00 "
10" " madeup .....	15.00 "
12" " " .....	20.00 "

**Gardenia mystery**

4" pot.....	9.60 doz.
-------------	-----------

**Hibiscus cooperii tricolor**

2 1/2" pot.....	3.60 "	25.00 per C
3" " .....	6.00 "	45.00 " "

**Ivy gracilis**

3" pot madeup.....	6.00 "
4" " " .....	8.40 "

**" Hahns**

3" pot madeup.....	7.20 "
4" " " .....	12.00 "

**" variegated maderensis**

2" pot.....	2.00 "
3" " .....	4.00 "
4" " madeup.....	12.00 "
10" tub pyramid.....	11.00 each
12" " " .....	15.00 "
10" pot on trellis.....	8.00 "
12" " " " .....	10.00 "

**" English**

2" pot.....	2.00 doz.
3" " .....	4.00 "

**Ivy English**

4" pot madeup .....	8.40 doz.
12" tub pyramid .....	10.00 each
12" " " .....	13.00 "
12" pot trellis.....	10.00 "

**Libertia putchella**

2 1/4" pot.....	3.00 doz.	20.00 per C
-----------------	-----------	-------------

**Ophopogon variegated**

2 1/2" pot.....	7.20 doz.
-----------------	-----------

**Orange, Oteheite (dwarf)**

4" pot .....	1.00 each
5" " .....	2.00 "
6" " .....	3.00 "
7" " .....	4.00 "
8" venetian pot.....	6.00 "
10" " " .....	9.00 "
12" " " .....	12.00 "

**Variegated Ivy Pyramids**  
 This hardy ivy grown in pyramid shape is much in demand for its colorful and decorative value.



### **Pandanus veitchii**

3" pot.....	7.20 doz. 50.00 per C
4" " .....	13.50 " 100.00 " "
5" " .....	2.00 each
6" " .....	3.00 "
7" " .....	4.00 "

### **Peppers**

3" pot.....	3.60 doz.
4" " .....	6.00 "
5" " .....	9.00 "

### **Philodendron cordatum**

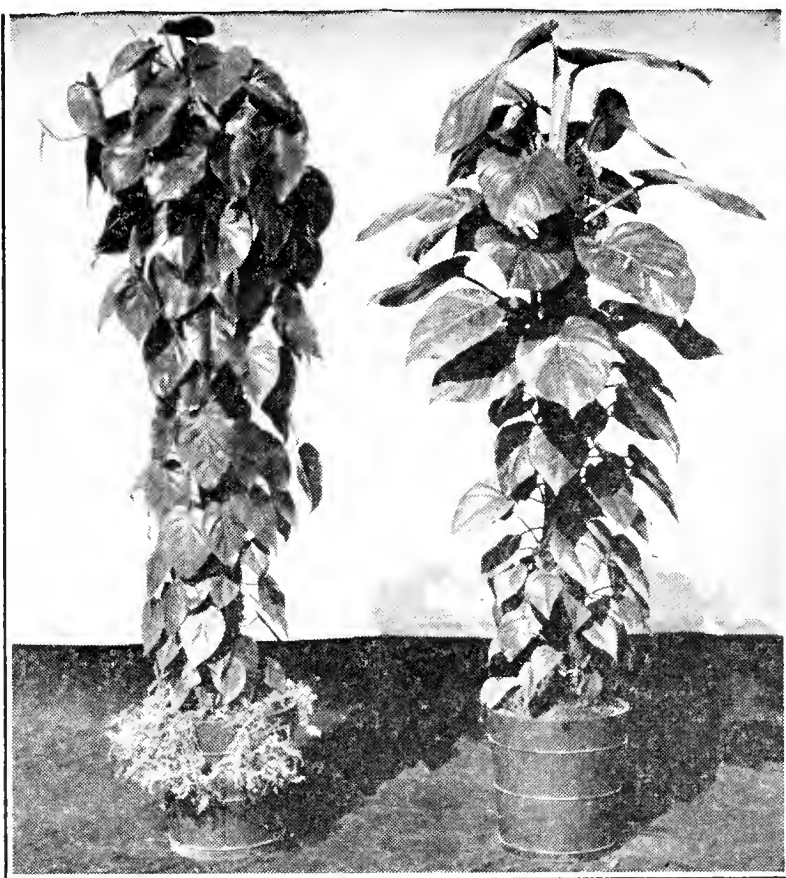
2" pot 4-6" long.....	2.40 doz. 16.00 per C
2" " 6-8" " .....	3.00 " 20.00 " "
3" " .....	4.20 " 30.00 " "
3" " double .....	6.00 " 40.00 " "
4" " madeup .....	8.40 "
6" " totem pole .....	2.00 each
7" " " " .....	4.00 "
8" tub " " .....	8.00 "
10" " " " .....	12.00 "
12" " " " .....	15.00 "

### **" elegantissima**

4" pot .....	1.50 "
--------------	--------

### **" pertusum**

6" pot moss pole .....	3.00 "
7" " " " .....	5.00 "
7" tub .....	8.00 "
8" " .....	10.00-12.00 "
10" " .....	15.00 "



**Philodendron cordatum and Pothos aureus**  
**Wilcoxi totem poles 12" tub size**

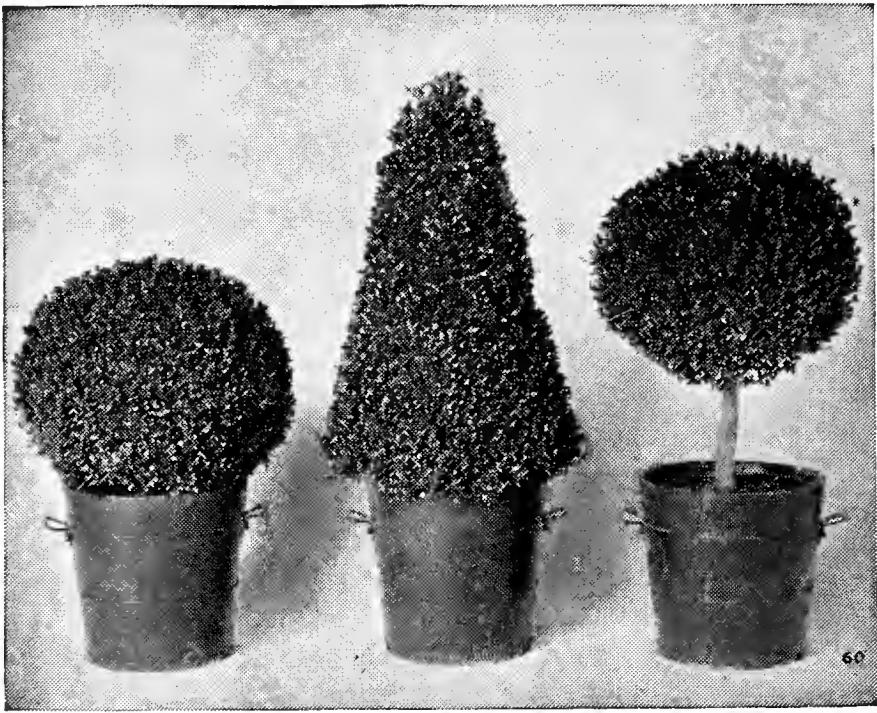
Plants of this type are much in demand for their decorative use as they have considerable height and very little spread. They are particularly adapted for inside use and this new idea of growing them on totem poles is attractive.

<b>Philodendron pertusum</b>		Each	
12" "	.....	20.00-25.00	"
14" "	.....	30.00	"
16" "	.....	35.00	"
18" "	.....	50.00	"
" <b>pertusum dubia</b>			
10" tub	.....	12.50	"
14" "	.....	20.00	"
16" "	.....	30.00	"
" <b>trifoliatum</b>			
12" tub totum pole	.....	15.00	"
<b>Pothos aureus Wilcoxii</b>			
2" pot	.....	2.40 doz.	16.00 per C
3" "	.....	3.60	" 25.00 " "
3" " double	.....	6.00	"
4" " madeup	.....	8.40	"
7" " totem pole	.....	3.00	each
8" " " "	.....	7.00	"
12" " " "	.....	15.00	"
<b>Phoenix canariensis</b>			
6" pot 24-28"	.....	2.00	"
8" " 34-36"	.....	6.00	"
8" tub 3-3½'	.....	8.00	"

<b>Phoenix canariensis</b>		Each	
10"	" 3-4'	10.00	"
12"	" 3½-4'	12.00	"
12"	" 4-5'	15.00	"
12"	" 5-6'	18.50	"
14"	" 6-7'	25.00	"
<b>" roebelenii</b>			
4" pot		1.20	each
5" "		2.00	"
6" "		3.50	"
16" tub	4-5'	30.00	"
18" "	5-6'	40.00	"
<b>Raphis flabelliformis</b>			
12" tub	3-4 canes 4'	15.00	"
12" "	5-6 " 5'	22.50	"
14" "	5-7 " 5'	25.00	"
14" "	6-8 " 5'	30.00	"
<b>Sanchezia nobilis</b>			
2½" pot		4.80	doz.
3" "		7.20	"
<b>Sansevieria laurentii</b>			
1" pot		3.50 doz.	25.00 per C
2½" "		4.00 "	30.00 " "
3" "		5.00 "	35.00 " "
4" "		10.80 "	80.00 " "
5" "		18.00 "	135.00 " "
6" "		24.00 "	180.00 " "
7" "		3.00	each
8" "		6.00	"
10" "		10.00	"

Assortment of sizes of Sansevieria laurentii, "Lucky Plant"





Specimen Buxus Japonica in Tubs

**Sansevieria zeylanica**

2½" pot .....	3.60 doz.	25.00 per C
3" " .....	4.50 "	30.00 " "
4" " .....	12.00 "	90.00 " "

**Solanum pseudo capsicum (Jerusalem Cherry)**

3" pot .....	6.00 doz.
--------------	-----------

**Strelitzia reginae**

2¼" pot .....	4.20 doz.	30.00 per C
4" " .....	7.20 "	55.00 " "
6" " .....	1.30 each	
10" tub blooming size.....	10.00 "	
large sizes in boxes.....	30.00-125.00 "	

**Stephanotis floribunda**

4" pot.....	12.00 doz.
6" " on trellis.....	4.50 each
7" " " " .....	5.50 "
5 gal. " " .....	7.50 "

**Vitis rhombifolium**

2" pot.....	2.40 doz.	17.50 per C
3" " madeup .....	4.80 "	35.00 " "
4" " " .....	8.40 "	
5" " " .....	1.20 each	

<b>Buxus microphylla japonica</b>			BB	Tubbed
globes BB	12-14"	.....	3.30 each	5.30 each
"	"	14-16"	4.30 "	6.30 "
"	"	16-18"	5.30 "	7.30 "
"	"	18-20"	6.00 "	10.00 "
"	"	24-26"	8.00 "	12.00 "
"	"	30-32"	9.50 "	13.50 "
"	"	32-34"	10.50 "	15.00 "
"	"	34-36"	12.00 "	17.00 "
hedge "	24"	.....	2.20 per ft.	
"	"	36"	3.30 "	"
"	"	44"	4.30 "	"
"	"	48"	5.30 "	"
"	1 gal. containers	.....	.70 each	
pyramid BB	36-42"	.....	6.00 "	10.00 each
"	"	42-46"	8.00 "	12.00 "
"	"	48-54"	12.00 "	17.00 "
square pyramid BB	42-48"	.....	10.00 "	
"	"	48-50"	12.00 "	
"	"	60"	15.00 "	
standard BB	18"	.....	5.00 "	7.00 each
"	"	20-22"	7.50 "	11.50 "
"	"	22-24"	8.50 "	12.50 "
"	"	26-28"	11.50 "	16.50 "
"	"	30"	12.50 "	

### CALIFORNIA PLANT TUBS

Diameter	Per Doz.
7" .....	12.00
8" .....	15.00
10" .....	18.00
12" .....	25.00
14" .....	40.00
16" .....	48.00
18" .....	57.00
20" .....	75.00
22" .....	108.00
24" .....	156.00

**Prices on larger sizes given on request.**



Another new addition to our fleet of delivery trucks.

## LISTS OF TREES RECOMMENDED FOR VARIOUS USES ON THE PACIFIC COAST

### 1. ACCENT TREES

*Cupressus sempervirens* var.  
    *stricta*  
*Libocedrus decurrens*  
*Podocarpus elongata*  
    "    *macrophylla*  
*Thuja beverlyensis*

*Magnolia grandiflora*  
*Phoenix canariensis*  
*Quercus agrifolia*  
    "    *suber*  
*Schinus molle*  
    "    *terebinthifolia*  
*Washingtonia filifera*  
    "    *gracilis*

### 2. ALKALI-TOLERANT TREES

*Ceratonia siliqua*  
*Cinnamomum camphora*  
*Eucalyptus corynocalyx*  
    "    *robusta*  
    "    *rudis*  
    "    *tereticornis*  
    "    *viminialis*  
*Ficus macrophylla*  
*Koelreuteria bipinnata*  
*Leptospermum laevigatum*  
*Melaleuca leucadendron*  
    "    *nesophila*  
*Nerium oleander*  
*Olea europaea*  
*Parkinsonia aculeata*  
*Pittosporum crassifolium*  
*Prunus illicifolia*  
*Quercus suber*

### 3. AVENUE TREES

*Cinnamomum camphora*  
*Cocos plumosa*  
*Eucalyptus polyanthemus*  
    "    *viminialis*

### 4. BORDER TREES FOR HOME GROUNDS

*Acacia baileyana*  
    "    *verticillata*  
*Arbutus unedo*  
*Ceratonia siliqua*  
*Citrus*, species  
*Cupressus arizonica*  
*Eugenia myrtifolia*  
*Libocedrus decurrens*  
*Melaleuca*, species  
*Olea europaea*  
*Photinia serrulata*  
    *Pittosporum crassifolium*  
    "    *eugenioides*  
    "    *phillyraeoides*  
    "    *tenuifolium*  
    "    *undulatum*  
    "    *viridiflorum*  
*Podocarpus elongata*  
*Prunus caroliniana*  
    "    *integrifolia*  
*Ulmus parvifolia sempervirens*



**5. DROUGHT-TOLERANT TREES**

Acacia, species  
 Arbutus unedo  
 Cedrus atlantica  
     "    libani  
 Ceratonia siliqua  
 Cocos australis  
 Cordyline australia  
 Cupressus macrocarpa  
     "    sempervirens var.  
         stricta  
 Eucalyptus, species  
 Grevillea robusta  
 Leptospermum laevigatum  
 Libocedrus decurrens  
 Magnolia grandiflora  
 Olea europaea  
 Parkinsonia aculeata  
 Phoenix canariensis  
 Photinia arbutifolia  
 Photinia serrulata  
 Pinus pinea  
 Pittosporum crassifolium  
     "    eugenioides  
     "    phillyraeoides  
     "    viridiflorum  
 Prunus integrifolia  
 Schinus molle  
     "    terebinthifolia  
 Washingtonia filifera  
     "    gracilis

**6. FLOWERING TREES**

Acacia baileyana  
     "    longifolia var. flori-  
         bunda  
 Arbutus unedo  
 Bauhinia purpurea  
 Cercis canadensis  
 Eucalyptus corynocalyx  
     "    ficifolia  
     "    sideroxylon var.  
         rosea  
     "    viminalis  
 Grevillea robusta  
 Jacaranda ovalifolia  
 Koelreuteria bipinnata  
 Nerium oleander  
 Parkinsonia aculeata  
 Photinia serrulata  
 Sterculia acerifolia  
     "    diversifolia

**7. HEAT-TOLERANT TREES**

Acacia verticillata  
 Arbutus unedo  
 Cedrus libani

Ceratonia siliqua  
 Chamaecyparis lawsoniana  
 Citrus, species  
 Cupressus arizonica  
 Eucalyptus rostrata  
     "    rudis  
     "    viminalis  
 Libocedrus decurrens  
 Ligustrum lucidum  
 Magnolia grandiflora  
 Nerium oleander  
 Olea europaea  
 Parkinsonia aculeata  
 Photinia serrulata  
 Pinus pinea  
 Pittosporum phillyraeoides  
 Quercus suber  
 Schinus molle  
 Sequoia gigantea

**8. HEDGE TREES**

Acacia baileyana  
     "    verticillata  
 Ceratonia siliqua  
 Cupressus macrocarpa  
 Eucalyptus polyanthemus  
 Eugenia myrtifolia  
 Feijoa sellowiana  
 Laurus nobilis  
 Libocedrus decurrens  
 Ligustrum lucidum  
 Olea europaea  
 Pittosporum crassifolium  
     "    eugenioides  
     "    undulatum  
     "    viridiflorum  
 Prunus caroliniana  
     "    ilicifolia  
     "    integrifolia  
 Psidium cattleianum  
 Quercus agrifolia

**9. LAWN SPECIMEN TREES**  
**FOR PARKS OR LARGE**  
**PRIVATE GROUNDS**

Araucaria excelsa  
 Cedrus atlantica  
     "    deodara  
     "    libani  
 Ficus macrophylla  
 Jacaranda ovalifolia  
 Sequoia gigantea  
     "    sempervirens

**10. PEST-RESISTANT TREES**

Acacia, species  
 Arbutus unedo  
 Cinnamomum camphora  
 Eucalyptus, species  
 Leptospermum laevigatum  
 Libocedrus decurrens  
 Melaleuca, species

**11. ROUND-HEADED TREES  
FORMING GOOD GROUPS**

Arbutus unedo  
 Ceratonia siliqua  
 Cinnamomum camphora  
 Citrus, species  
 Eucalyptus ficifolia  
 " polyanthemos  
 Jacaranda ovalifolia  
 Olea europaea  
 Pinus pinea  
 Quercus agrifolia  
 " suber

**12. SEACOAST-TOLERANT TREES**

Cupressus macrocarpa  
 Eucalyptus ficifolia  
 Lagunaria patersoni  
 Leptospermum laevigatum  
 Melaleuca armillaris  
 Pittosporum crassifolium

**13. STREET TREES**

Ceratonia siliqua  
 Cinnamomum camphora  
 Cocos plumosa  
 Eucalyptus ficifolia  
 " polyanthemos  
 Jacaranda  
 Koelreuteria bipinata  
 Magnolia grandiflora  
 Metrosideros robusta  
 Olea europaea

Parkinsonia aculeata  
 Photinia serrulata  
 Pittosporum crassifolium  
 Schinus terebinthifolia  
 Tricuspidaria  
 Ulmus parvifolia sempervirens

**14. TROPICAL TREES FOR MILD  
REGIONS**

Araucaria bidwilli  
 Bauhinia purpurea  
 Citrus  
 Cocos australis  
 " plumosa  
 Cordyline australis  
 Dracaena draco  
 Eucalyptus ficifolia  
 Ficus elastica  
 " macrophylla  
 " pandurata  
 Grevillea robusta  
 Jacaranda ovalifolia  
 Magnolia grandiflora  
 Persea americana  
 Phoenix reclinata  
 Pittosporum undulatum  
 Podocarpus elongata  
 " macrophylla  
 Prunus laurocerasus  
 Schinus molle  
 Washingtonia filifera  
 " gracilis

**15. WINDBREAK TREES**

Eucalyptus globulus  
 " robusta  
 " rostrata  
 " rudis  
 " viminalis  
 Leptospermum laevigatum  
 Pittosporum crassifolium







**I F**

**EXCEPTIONAL**

**Quality Pleases**

**Your Customers**

**BUY**

**WILCOX'S**

**SATISFACTORY**

**VALUES GUARANTEED**